

Reference 1366

Acquisition Opportunity

PIPELINE CONSTRUCTION & MAINTENANCE COMPANY

Business Description: The Company is one of the largest, well-respected pipeline and construction companies in its market serving approximately 60 active customers and is licensed in Louisiana as well as its home state of Texas. It is a well-established business with a profitable operating history, serving its market for 10+ years. Its major revenue sources are gas contracts for pipelines, gathering lines, installation of surface production equipment, maintenance of pipelines and service facilities, hourly roustabout and welding projects for major oil companies. Additionally, the Company handles the design and construction of all concrete work for compressor and plant sites. The Company is D.O.T. certified to do construction, maintenance and rig welding. Legislative changes affecting pipeline construction and maintenance coupled with increasing consumer demand for natural gas creates long-term prospects for strong, continued growth. It has approximately 78 employees.

The Transaction: The Seller is the operations manager and would consider remaining with the Company after the sale and transition and enter into an employment agreement with the buyer.

Financial Information: The Company's business format is a Limited Liability Partnership.

Financial Summary (\$000)

	2007e	2006	2005	2004
Revenues	13,000	11,192	9,082	6,173
Gross Profit	5,460	4,720	3,269	2,531
EBITDA	4,501	3,851	2,511	1,843

Location	Audited Financials	Management Team in Place	Years in Business
Texas	No	Yes	10+