

Reference 1786

Specialty Manufacturer **Erection Subcontractor Service and Installation**

Long established, this company has provided outstanding service for the commercial construction market. The company is a specialty manufacturer and erection subcontractor. Their services include: design, engineering, fabrication and erection services for interior and exterior building facade products, as well as providing glass, metal panels, aluminum windows, aluminum curtain wall entries, and sealant work. Their customers consist of large developers, construction managers, and general contractors throughout the Chicago area. The company has developed several unique market segments which has earned them an outstanding reputation in this industry including:

- Custom designed exterior façade systems for monumental projects.
- Fast-track design-build commercial office building applications.
- High performance “pressure equalized rain screen” systems for exterior window wall and curtain wall applications.
- Development /application of a proprietary custom operating window system.
- Specific “application-engineered” non-typical approaches to building envelope designs utilizing top quality materials.
- “Turn key” single source applications for all of the above.

Along with their exceptional reputation, this company relies on word of mouth advertising, and repeat business to establish them as a leader in the industry, providing excellent service and quality products to medical buildings, office buildings, high-rise residential buildings, and educational buildings throughout the entire Chicago area.

There is significant opportunity for growth with this company. There has never been a marketing program in place, and the company has never had a sales force or website. Additional information on growth opportunities is included in the full profile of this offering.

Financial Statement				
	2007 Est.	2006	2005	2004
Sales	\$22,000,000	\$11,735,827	\$9,879,497	\$9,238,276
EBITDAS	\$3,500,000	\$1,037,036	\$1,417,180	\$1,228,109